

News Release

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Mobile WiMAX Collaboration Comes of Age

Just Four Months After Launch, UK Collaboration Adds Seven New Members

LONDON – The cross-market collaboration founded recently by Nortel* [NYSE/TSX: NT] and UK service provider Urban Wimax to demonstrate the supply chain and technical aspects of mobile WiMAX today announced seven new member companies.

Just four months after launch, the collaboration welcomes:

- Bluenowhere, a municipal WiMAX & WiFi wholesale wireless network operator
- imag!ne, provides carrier class voice & data services to business & residential customers
- Mobile-Sense, provides consumers with an independent payment channel via the mobile device
- Mott MacDonald, a management, engineering and development consultancy serving the public and private sectors world-wide
- National Grid Wireless, leading providers of large-scale transmission infrastructure to the providers of wireless communications services
- Quiconnect, an interconnectivity services provider for mobile broadband
- Red-M, a wireless professional services company providing consultancy, audit, design, implementation, systems integration and management services

These new member companies join Macropolitan, which signed up to the collaboration in July 2007, to create a technology chain for mobile WiMAX roll-out in the UK. With Ofcom expected to auction spectrum in early 2008 and the International Telecommunication Union (ITU) recently endorsing WiMAX as an IMT 2000 specification, the cross-market collaboration is currently on schedule in pre-assembling the end-to-end supply chain. The ITU's decision paves the way for more adoption of mobile WiMAX technology throughout the world.

The collaboration intends to commence a number of showcases in the New Year to test the mobile WiMAX user experience which, if successful, will then help demonstrate that mobile WiMAX services are ready to be rolled-out in the UK.

Gerry Collins, director, wireless EMEA at Nortel, said: "Encouraging the UK industry to take WiMAX for a test drive is essential to support the emerging Hyperconnectivity megatrend where any device that benefits from being connected to the network will be connected. The addition of the new collaboration members demonstrates that the industry sees the potential of WiMAX. It is essential that we are able to provide a safe and supportive environment for companies to test, refine and gather data within the full WiMAX delivery chain.

We are pleased that the collaboration is fast gaining momentum and we look forward to the trials in the New Year.”

In the UK the showcases, will see the cross-market collaboration aim to demonstrate consumer, business, public sector and broadcast applications being delivered over WiMAX providing a reliable, robust and high quality service. The showcases will demonstrate a number of significant advancements in communication technology, including the first WiMAX to WiFi and WiMAX to WiMAX roaming. Through the cross-market collaboration, integrated application development and testing in live scenarios are expected to generate a host of new applications enabled by true broadband mobility – many that have not even been seen to date in the fixed broadband world.

Sasha Williamson, CEO of Urban Wimax, said: “The new collaboration members bring us closer to demonstrating the supply chain to deliver a true mobile broadband experience over WiMAX. Ultimately, business and consumer users will be able to access bandwidth-hungry applications on their mobile devices, which boosts the capability and efficiency of mobile workers. We have been encouraged by the industry support received and the speed at which the collaboration has gained momentum. ”

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NOTES TO EDITOR

About the cross-market collaboration

Nortel and Urban Wimax are the founding members of a ‘cross-market collaboration’ that will bring together companies from across the telecoms and media industries with the aim of providing the components for delivery of a commercially viable WiMAX service. The purpose of the collaboration is to pre-assemble and test an end-to-end WiMAX technology supply chain and carry out user trials on the network. The collaboration also seeks to explore the business case for a national wholesale and retail mobile WiMAX networks against a range of innovative new value chain business models.

Increasing broadband bandwidth and penetration is critical to helping the UK’s competitiveness in global markets. With broadband penetration accelerating in the tiger economies of China and India, the cross-market collaboration believes that 2.5/2.69GHz WiMAX spectrum auction by Ofcom provides the UK with a vital opportunity to stay abreast of the competition with mobile WiMAX. Mobile WiMAX has a greater range than WiFi and is capable of providing higher bandwidth, with fast download and upload, at a much lower cost than existing wireless services. For service providers this translates into the ability to meet increasing consumer and business demand for broadband on the go. Taking the full broadband experience from the home and office onto mobile devices is a crucial next step in mobile connectivity.

About WiMAX

WiMAX (Worldwide Interoperability for Microwave Access) is a new standards-based wireless technology designed to deliver carrier-class wireless wide area network (WWAN) services. The WiMAX standards (IEEE 802.16x) are a complementary technology to the 802.11 wireless local area network (WLAN) standard, referred to as WiFi and now commonly used in public wireless hotspots and in home/office networks. WiMAX offers significantly greater service ranges than WiFi (from 2 – 8 Km) at up to 10Mb speeds.

Urban Wimax is the first company in the UK to deploy networks using the WiMAX 802.16d 2004 standard.

About Nortel

Nortel is a recognised leader in delivering communications capabilities that make the promise of Business Made Simple a reality for its customers. Our next-generation technologies, for both service provider and enterprise networks, support multimedia and business-critical applications. Nortel’s technologies are designed to help eliminate today’s barriers to efficiency, speed and performance by simplifying networks and connecting people to the information they need, when they need it. Nortel does business in more than 150 countries

around the world. For more information, visit Nortel on the Web at www.nortel.com. For the latest Nortel news, visit www.nortel.com/news.

About Urban Wimax

Urban Wimax provides businesses with secure, cost effective, high quality connections for data, voice and video. The company has developed WiVO Mobile Wimax Virtual Operator) software and has the global IPR, which means it is able to deliver ubiquitous, scalable non-line of sight WiMAX services in dense urban markets, with the widest addressable market in a low CAPEX and OPEX modular fashion.

Founded in 2004 by CEO Sasha Williamson, Urban Wimax is exploiting the standards-based wide area network technology, WiMAX. The company is offering competitive symmetric voice and data services in the currently un-served 2 – 10Mb range to businesses in London.

Urban Wimax has the backing of investors and industry needed to gain rapid market share, The company is based in London, UK.

About Bluenowhere

Bluenowhere is an early stage municipal wireless network operator, delivering a dual-tier network architecture, combining WiMAX and WiFi, capable of enabling next generation applications for local government, business and the public, on a wholesale basis.

Bluenowhere is developing plans for a complementary WiMAX network as an alternative access infrastructure in non-urban areas, overcoming the technical and economic limitations of the existing BT ADSL and LLU networks. The wholesale network would enable the provision of competitive broadband, telephony and TV services, and allow ISPs with under-served customers to extend their unbundled service offering beyond their LLU network reach into the non-urban areas.

The company is currently deploying networks into Municipal Authorities in South East England and trialing the use of combined WiMAX and WiFi network architectures to deliver a broad array of services from public WiFi through to SME services and backhaul of video and information signals for Urban Transport Systems.

About imagine

Imagine communications group ltd provide an additional operator view of requirements as well as a selection of Value Added Services that have already proven themselves at scale in its own ISP. imagine also services a significant percentage of the Republic of Ireland and Northern Irish Small business and residential markets. Based on previous Wimax trials with Nortel it is convinced of the viability of Wimax as a realistic alternative infrastructure technology.

About Macropolitan

Macropolitan is the largest owner of exclusive telecoms rights at urban sites in the UK. It has over 40 property owner partners including Travelodge, Premier Travel Inn, David Lloyd Leisure and Fitness First. Macropolitan aggregates, rents and manages access to this portfolio of 18,000 sites to telecom operators and their site deployment partners to enable operators to deploy new networks, ranging from 3G to WiMAX, faster, cheaper and with greater certainty.

Macropolitan was founded by Ryan Jarvis, previously Chief of Wireless Broadband at BT and Chairman of the Fixed-Mobile Convergence Alliance, a global alliance of 27 operators. Jarvis was also co-founder and CEO of Megabeam, the pan-European hotspot operator acquired by Swisscom. Richard Greco is Chairman, he was previously co-founder and CEO of Bulldog. Macropolitan's world-class investors include property magnate Vincent Tchenguiz and investment bank Miller Buckfire, the global leader in restructuring.

About Mobile-Sense

Mobile-Sense is a mobile payment service which allows people to buy goods and services for themselves as well as others via their mobile phone. People can join Mobile-Sense with one text message and can then use their mobile to make payments, donate to charity, top up their pre-pay mobile phone, send money to friends and family and much more.

Mobile-Sense was established in March 2002 and, led by Kerl Haslam, has a combined total of 50 years of financial services and mobile technology experience.

Mobile-Sense is bank, network, phone, age and location independent, which means that no matter who or where a user is, this payment method is available and accessible to anyone with a mobile phone. People just transfer their money into their Mobile-Sense Wallet and spend it whenever or wherever they like, with all the convenience of cash and the power of mobility.

About Mott MacDonald

Mott MacDonald provides consultancy services to a range of public and private sector clients across all main sectors including IT, telecommunications and media.

Assignments range from developing market forecasts, business plans, investor due diligence and market entry and portfolio strategies. Mott MacDonald is active in the regulatory arena offering services both to regulatory bodies and to operators and service providers. Mott MacDonald is also involved in a number of mobile network start-ups throughout EMEA region, taking a key role in supporting clients with network and service roll-out.

For more information visit www.icm.mottmac.com

About National Grid Wireless

National Grid Wireless is the leading independent provider of infrastructure to the mobile telecommunications operators in the UK.

National Grid Wireless is also one of two UK providers of terrestrial infrastructure for the transmission of analogue and digital television and radio broadcasts in the UK and as such achieves 98% population coverage. In addition to the traditional analogue services, National Grid Wireless has a strong position in the growing digital television market, owning two of the six digital terrestrial television licences and providing infrastructure services to all the Freeview channels and the BBC and BSkyB.

About Quiconnect

Quiconnect is a specialist provider of systems integration and connectivity management solutions to companies wishing to make services available wirelessly over different public WiFi and WiMAX networks globally. Its clients include the world's leading telecommunications companies, network operators, device and application providers.

Quiconnect solves complex integration challenges for customers so that access to public wireless broadband infrastructure is seamless irrespective of the device, application or network used. It provides unique tools, technologies and services to simplify and securely automate user connections to these public networks, along with monitoring and support tools, and financial and accounting settlement services.

Headquartered in London UK, Quiconnect was founded in 2001 and has offices in France, the USA, and Hong Kong.

For more information, visit www.quiconnect.com.

About Red-M

Red-M (www.red-m.com) is a wireless professional services company that provides consultancy, audit, design, implementation, systems integration and management services. Through its services, Red-M provides insight into the benefits and challenges of current and future wireless technologies and creates mission critical wireless networks that are delivered to requirements, right, first time.

Red-M has successfully completed thousands of radio projects including over 300 major wireless systems in a range of diverse and challenging locations, including corporate buildings (e.g. Canary Wharf), most of the major airports in the UK (Heathrow), large shopping centres (Meadowhall), key UK sporting venues (Millennium Stadium), train stations (Waterloo), and hospitals (Bristol).

The company's capabilities span all wireless technologies including Cellular (2G, 3G & GSM-R) PMR, WiFi and WiMAX, and its customers include 3, Airwave, BAA, British Land, Network Rail, O2, Ofcom, and T-Mobile.

Independent of equipment vendors and technologies, Red-M enables organisations to fully realise the benefits of wireless systems by delivering high quality solutions through an integrated cycle of best practice.

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